



Karen Mitchell Vice President

Professional Experience

Karen brings a broad and well-rounded expertise across commercial real estate, including project leasing of shopping centers, tenant representation, big-box disposition, investment sales, and asset management. Her success is driven by a strong commitment to client service, strategic negotiation, and effective problem-solving. Known for her responsiveness and dedication, Karen delivers thoughtful, results-oriented solutions for her clients. While deeply rooted in the North Texas market, her experience also spans the Southeastern and Southwestern United States.

Prior to joining Hudson Peters Commercial, Karen built an extensive background in commercial real estate. She began her career in dispositions and asset management with Walmart Realty. At DDR Corp. (now Site Centers), she managed a large retail portfolio totaling over 7 million square feet across five states, overseeing a \$52 million budget. She has also played key roles in project leasing and investment sales with Woodmont Company and Weitzman Group in Dallas.

Over the course of her career, Karen has completed more than 600 leasing and sales transactions. She has been instrumental in all phases of the real estate lifecycle, including leasing, acquisitions, dispositions, development, and redevelopment. Karen has successfully executed transactions with a wide range of national and regional retailers and maintains strong, long-standing relationships throughout the industry.

Career Highlights

- Savers, Pollo Regio, and Big Lots Tenant Representation
- Leasing & Management of 20 regional shopping/power centers in 12 states
- Directed a portfolio of 7 million SF with a budget of \$52 million in base rent
- Vast experience with national and regional tenants
- Walmart's and Service Merchandise's vacant real estate portfolio—managed the sales, leasing & disposition
- Top producer disposing of over 5.8 million SF, contributing \$174,000,000 in transactions
- Realty Manager for 400 operating Walmart stores in 17 western states

Associations

- ICSC
- Deals in Heels—Dallas

Recognition

D CEO Magazine Power Broker: 2012, 2013, 2014, 2015, and 2018

CoStar Power Broker: 2010, 2011, 2012, 2013, 2014, 2015, 2016, 2017, and 2024

Education

B.S.B.A. Finance and Real Estate, University of Arkansas, Fayetteville, AR

University of Shopping Centers: Wharton School at the University of Pennsylvania

Transactions/Clients

McDonald's
 Pollo Regio
 Inland Group
 Albertsons
 Savers
 Hobby Lobby
 Octapharma
 CKL Investments
 Athletico
 Williams Sonoma
 Geico
 Big Lots
 Chipotle
 Best Buy
 Cook Children's
 CitiVet
 Winfree Academy
 Leopard Mobility
 Planet Fitness

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