



# Karen Mitchell

## Vice President

### Professional Experience

Karen’s expertise covers a vast range of commercial real estate services including project leasing of shopping centers, tenant representation, big box disposition, investment sales, and asset management. Karen’s success stems from her diligent service, negotiation and troubleshooting skills. She is responsive and devoted to her clients. Her market knowledge extends past North Texas to the Southeastern and Southwestern states.

Prior to joining Hudson Peters Commercial, Karen has had an extensive background in Commercial Real Estate. She began her career in dispositions and asset management for Walmart Realty. While at DDR/Site Centers, she was responsible for a large retail portfolio encompassing 7 million square feet with a budget of \$52 million, for assets located in 5 states. She has also been involved in project leasing and sales for Woodmont and Weitzman Group Dallas.

During her career, Karen has completed over 600 leasing and sales transactions and has played an integral role in leasing, sales, acquisitions, development, and re-development. Karen has completed deals with most national and regional retailers and has impeccable relationships within the industry.

### Career Highlights

- Big Lots! Tenant Representation
- Leasing & Management of 20 regional shopping/power centers in 12 states
- Directed a portfolio of 7 million SF with a budget of \$52 million in base rent
- Vast experience with national and regional tenants
- Walmart’s vacant real estate portfolio—managed the sales, leasing & disposition
- Top producer disposing of over 5.8 million SF, contributing \$174,000,000 in transactions
- Realty Manager for 400 operating Walmart stores in 17 western states

### Associations

- ICSC
- Deals in Heels—Dallas

### Recognition

D CEO Magazine Power Broker: 2012, 2013, 2014, 2015, and 2018  
CoStar Power Broker: 2010, 2011, 2012, 2013, 2014, 2015, 2016, and 2017

### Education

B.S.B.A. Finance and Real Estate, University of Arkansas, Fayetteville, AR  
University of Shopping Centers: Wharton School at the University of Pennsylvania

### Transactions/Clients

- Albertsons
- Hobby Lobby
- Conn’s
- Octapharma
- CitiVet
- Athletico
- Williams Sonoma
- Geico
- Big Lots
- Pollo Regio
- Chipotle
- Best Buy
- Leopard Mobility
- Cook Children’s
- Winfree Academy

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