



Cincha Kostman

Executive Vice President

Professional Experience

Cincha has spent 25+ years working as a trusted real estate advisor for her clients. She has extensive experience and expertise in building client relationships with attention to detail and follow-through. Working with clients to define their needs and focus on the final business objectives, Cincha seamlessly guides each client through the real estate process to assure the desired successful outcome. She developed her strong negotiating skills representing not only tenants and buyers but also owners in the leasing, acquisition or disposition of properties, primarily with office and industrial product types.

With her extensive experience, Cincha successfully represents clients and properties throughout the DFW metroplex while cultivating her special focus on the Dallas urban communities. With a particular interest in the revitalization efforts of the downtown Dallas districts, she has worked on numerous efforts with clients to acquire historic and depressed CBD properties for re-purposing or site redevelopment.

Prior to joining Hudson Peters Commercial in 2008, Cincha spent 18 years at Harry B. Lucas Company and Colliers Brosseau. Over the last 15 years, she has completed in excess of \$180 million in lease and sales transactions.

Before entering the commercial real estate industry, she worked in the information technology industry and was recognized as a top sales producer for eight consecutive years.

Associations

- Board of Directors, CREW in the Community, 2016-2018
- Board of Directors, North Texas Commercial Association of Realtors, 2012-2014
- Board of Directors, CREW-Commercial Real Estate Women, 2009-2010
- The Family Place Partners-Card Team Captain, 15 years
- Zeta Tau Alpha Fraternity Alumnae (National Susan G. Komen supporter)
- Volunteer, Saint Michael and All Angels Episcopal Church-Parishioner

Recognition

- Power Broker Award - D/CEO Magazine, 2016, 2017, 2018
- HPC Top Producer, 2015, 2016, 2017
- HPC Largest Deal Award, 2014
- HPC Platinum Award for Client Service, 2009 and 2012

Education

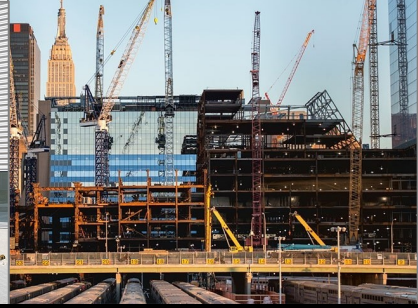
B.S. in Mathematics from Southern Methodist University

Partial Client List

- Associated Estates
- BodyLogicMD
- BuiltRite Solutions, L.P.
- Cain Food Industries, Inc.
- Cartridge World
- Collectible Trains & Toys, Inc.
- Computer Color Graphix, LP
- CW Capital, LLC
- deNovo Salon/Spa and Health
- Dougherty's Holdings
- Ferrer Law Center
- Finley Shirts
- First Cash Financial Services
- Fountain Valley Commerce Center
- Fulton Financial Planning
- Grenadier Homes
- Healthcare Realty Trust
- International Capital
- J. E. Robert Company, Inc.
- JELL Salon and Spa
- KDM Marketing Services, Inc.
- Kendall Creative
- Pop! Technology
- Premier Glass Products
- Richland Companies
- RREEF
- Simbol Commercial
- Strategic Meetings Solutions
- Subway
- Twinrose Investments
- Unified Aircraft Services
- Wiedamark LED & Fiber Optics

4464 Sigma Road, Suite 100
Dallas, TX 75244
972-980-1188 ext 207
www.HudsonPeters.com





Cincha Kostman
Executive Vice President

Examples of Diverse Transactions

Sale of 2625 Elm Street, 85,000 square foot, historic office building

Sale of 21.6 acres of industrial development land in Grand Prairie on SH 161

Acquisition of 400,000 SF valued at \$7.4M in multiple properties for one redevelopment client

Acquisition of 487,000 SF industrial complex for investment client and 193,000 SF warehouse for government contractor client

Landlord Representation of large healthcare REIT-owned Class A 145,000 SF office building

Landlord Representation of privately-owned portfolio of 313,000 SF office flex buildings (5)

Landlord Representation of privately-owned Class B office buildings (2) totaling 210,000 SF

Tenant Representation of national financial company for 6,000 SF of office space and toy store retailer for 8,000 SF

4464 Sigma Road, Suite 100
Dallas, TX 75244
972-980-1188 ext 207
www.HudsonPeters.com

